

➤ **KAKATIYA GOVT. COLLEGE HANUMAKONDA TSKC CIRCULARS**

Circular Instructions to GDCs on ICICI Bank Placement Drive - Reg.

Respected Sir/ Madam,

Please find attached herewith the circular instructions on **ICICI** Bank placement drives to be conducted at Erstwhile ID Colleges.

The principals of all GDCs are requested to circulate this amongst students, take necessary steps to forward the names of students interested in the placement drive to Erstwhile ID college concerned.

The Principals of erstwhile ID Colleges are requested to instruct the placement cell coordinator to coordinate with Mr. A. Veerabadra, Assistant Manager, ITM Skills Academy, Contact Number: [7700973509](tel:7700973509) and also with the constituent colleges under the purview of the ID College concerned and conduct the placement drive in your college campus. After the conduct of the drive, a detailed report on the activity should be mailed to tskcs-ce@telangana.gov.in and tskcac@gmail.com without fail.

Regards,

Pruthu,

Career Guidance and Placement Cell,

Academic Cell

O/o CCETS

Commissionerate of Collegiate Education
Government of Telangana
Circular

Sub: Collegiate Education – Career Guidance and Placement Cell –
Campus Drive by ICICI Bank for Students of All Government
Degree Colleges - Instructions - Reg.

The attention of all the Principals of Government Degree Colleges in Telangana is drawn to the subject cited above. The Principals of all GDCs are informed that ICICI Bank Sales Academy intends to conduct campus drives for selecting "Sales Officers". The detailed job profile is enclosed as an annexure.

In this regard, the Principals of erst-while ID Colleges are instructed to:


- 1.** Circulate this Information to all Government Degree Colleges working in their purview.
- 2.** Collect and Consolidate the data of students interested in attending the placement drive from all the Government Degree Colleges working in their purview.
- 3.** Co-ordinate with Mr. A Veerabhadra (Assistant Manager, Sourcing, ISA Hyderabad), Contact Number: 7700973509, and conduct the placement drive in their campus.

File No.CCE-AC/CGPC/1/2019-ACADEMIC CELL

- 4.** Communicate a detailed report on the activity to TSKCMC, O/o CCETS, through email to tskcs-ce@telangana.gov.in and tskcac@gmail.com.
- 5.** Instruct the TSKC Full Time Mentor to assist the College placement Officer in the conduct of the drive.

The Principals may contact Mr. A. Veerabhadra, Assistant Manager, Sourcing, ISA Hyderabad, on +91 79900973509 or Ms K. Pruthu, Academic Officer, O/o CCETS on +91 7660009437 for initiation and clarifications on this programme.

Validity unknown
Digitally signed by Dr. P. Manjulatha
Date: 2019.08.26 22:49:25 IST
For Commissioner
Commissioner of Collegiate Education



Sir/Madam,

Principals of the following GDCs viz., KGC Hanamkonda, GDC Kothagudem, SRR GDC Karimnagar, GGC Nizamabad, GDC Godavarikhani, GDC Nirmal, GDC Kamareddy, NG C Nalgonda, which have received this email are requested to please check the forwarded email placed below from Mr. Veerabhadra, Assistant Skills Manager, ITM Skills Academy, on the purpose of online job drives for selection of ICICI Bank sales executives to be coordinated and conducted at your college for the benefit of Students of your district. You are requested to instruct the Placement cell officer of your college to Contact Mr. Veerabhadra, Assistant Skills Manager, ITM Skills Academy on **Ph: 91-7700973509**, **Email: veerabadra@itm.edu**, today, and plan the conduct of the online job drive.

Appropriate permission has been taken from our Commissioner for the conduct of this job drive. Hence, Principals are requested to provide adequate support to the college placement cell in the successful conduct of the job drive and also ensure that the process is documented properly for the benefit of the college in NAAC grading. The placement Cell officers shall note that preservation of the selection offer letters either in soft copy or xerox is necessary to produce as proof for NAAC purpose.

After completion of the drive, a summary of the activity shall be communicated to Academic Cell,

O/o CCETS by coordinating with Pruthu, Academic Officer, O/o CCETS. For any additional assistance, the principals/ Placement Cell Officers can contact Ms. K Pruthu, Academic Officer on [7660020711](tel:7660020711).

Please ensure that all terms and conditions of the drive are properly read and known completely by the placement cell and also ensure that the same is communicated to all the job aspirants and you are also advised to collect an undertaking from the students that all terms and conditions, job role and pay package details have been communicated by the ITM Recruiting agency before the interview.

All the very best.

Regards,

Pruthu,

Academic Officer

----- Forwarded message -----

From: **A.Veerabadra (Asst. Manager, Sourcing, ISA Hyderabad)** <veerabadra@itm.edu>

Date: **Wed, Feb 17, 2021** at 12:40 PM

Subject: **ICICI** bank job profile for Digital campus drives across Tealgana

To: <tskc.ac@gmail.com>

Dear Madam,

Greetings of the day...!

I am please to inform that we at '**ICICI Bank Sales Academy**' has placed 4500 + Candidates on 'Sales Officer & Branch Relationship Offices' positions in **ICICI** Bank across Telangana & AP since last 6 years. Like last year I request your extended your for conducting campus drives this year again in all district colleges in Tealangana.

we need drives at all nodal degree college in Telangana.

- Warangal
- Karimnagar ,
- Kothagudem,
- Nizamabad
- Godhavarikhani,
- Niramal
- .Kamareddy,,
- Nalgonda.

Selection Process

- Written test,
- Online test.
- Face to face online interview

We have 150 openings in ICICI Bank across Telangana , we will plan digital online campus drives at our different district colleges so that they can complete selection process in same day and join immediately.

Also find the attached Job Description of 'Sales Officer' requirement in ICICI Bank. You can circulate details among degree pass out students of /your other colleges (2017,18,19& 20 pass outs are eligible).

About Job role & Interview Process

The role involves selling of banking products to existing and new customers. The complete details of the job profile, salary and other details are enclosed.

ICICI Bank hires young graduates to join its dynamic front line Sales Force. The selected applicants are trained at ICICI Bank Sales Academy in association with ITM Skills Academy through digital online mode. Training comprises of 15 days full-time full time online training followed by 15 days internship in the posted location with the bank.

On successful completion of training, the applicants will be given certification in Sales Management and will be posted in the branch of ICICI Bank as per the requirement of the bank. Please visit the below website for more details

Website: <https://www.icicicareers.com/Website/default.aspx>

Please note: MBA, B.tech & B.E not eligible for this role.

If you have any queries please contact me,Verrabadra [7700973509](tel:7700973509)

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Regards,

Veerabadra.A | Asst. Manager | ITM Skills Academy

3-6-387/c,3rd Floor, Harmony Plaza,

Himayath Nagar,Hyderabad - 500029.Telangna

Ph: [91- 7700973509](tel:91-7700973509)

Email: veerabadra@itm.edu

Web: <http://www.itm.edu/ISA/>



in collaboration with



ITM Skills Academy

Information to Candidate & Declaration

Candidates who have applied to ITM Skills Academy and are asked to pay Cash OR transfer MONEY to the personal bank account of any person, please notify us immediately by calling on 7700905967.

Welcome to the selection process of Relationship Officer for ICICI Bank. We request you to please read this hand-out very carefully and ensure that you have completely understood the contents and all the details that are mentioned in this hand-out.

Please ensure that you clarify all your doubts with the authorities before proceeding further.

Contents of this hand-out:

1. Job Profile Details
2. Eligibility Criteria
3. Selection Process
4. Training Program details
5. Training Program Fee
6. Compensation details
7. Applicant Declaration

1. Job Profile Details:

Designation: Relationship Officer
Type: Permanent on-rolls of ICICI Bank

Role

ICICI Bank offers a wide array of financial products like Savings Account, Current Account and Salary Account etc. to its customers in both rural and urban markets. A Relationship Officer Role is a Client facing role. The Relationship Officers are responsible for the first level of customer interaction. They are responsible for creating new client relationships as well as deepening our relationships with the existing clients by offering them other financial products. All Relationship Officers are assigned specific product and a specific geography, wherein they can identify new customers for the given product.

Responsibility

- a. It is a pure sales job and not a branch operations job
- b. Generate new customer leads through various channels
- c. Proactively identify sales prospects and conduct business development activities in the geography assigned
- d. Follow up on new leads and referrals to generate business
- e. Achieving the monthly sales targets, assigned to him/her, for various products and services
- f. Cross sell new products
- g. Follow the various internal guidelines and procedures of the bank
- h. Ensure customer satisfaction through regular engagement
- i. Resolve customer queries/issues and facilitate customer service
- j. Maintain periodic status reports, including daily activity report and calls/follow-ups made

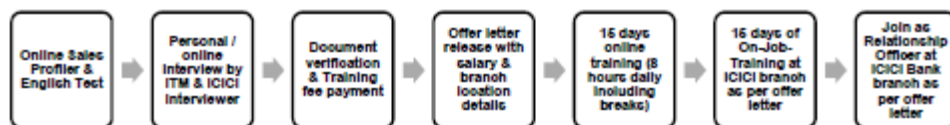
The role as defined above is subject to change at the discretion of ICICI Bank.

2. Eligibility Criteria:

If you fulfill all the below mentioned criteria, you will be eligible for selection process

- a. You should be graduate (10+2+3 education compulsory).
- b. You should not be a MBA/BE/B.Tech/B.Sc Agriculture / Hotel Management degree holder
- c. Your age must be below 26 years as on academy batch start date
- d. Experience: 0 – 9 months of relevant experience
- e. Post-graduate / fresher's can also apply.
- f. In case you are yet to receive the final year Graduation results, you are required to submit the passing certificate within 3 months of joining ICICI bank.
- g. You must not have any blood relatives currently working with ICICI Bank
- h. You must not have been interviewed by ICICI Bank in the past 1 year
- i. You must not have worked in ICICI Bank
- j. You must not have worked in any of the ICICI group companies or any third-party companies of ICICI Bank

3. Selection Process:



4. Training Program Details:

a) Program Structure

- Conducted by ITM Group of Institutions
- 30 days training program (including 15 days online training and 15 days on the job internship at designated ICICI Bank branch)
- Skill development training program - blended curriculum with instructor led classroom training
- Induction into ICICI Bank
- Building customer service orientation. Developing selling and presentation skills
- Training on processes and compliance
- Training on internal guidelines, rules and regulations
- Building confidence to communicate effectively with various stakeholders in a business environment
- Training faculty - experienced professionals in the field of Finance and Sales
- Overall grooming - sessions by experts from ICICI Bank & Banking Industry
- After successful completion of the training program, participants will be awarded certificate in "Sales Management"
Successful completion of Certificate in "Sales Management" is MUST to be absorbed in ICICI Bank rolls as Relationship Officer

b) Fee

- Candidates who will clear the online test and interview will pay training fee of Rs. 8,850/- via Easy Pay, Google Pay, Phone Pe, PayTM to "ITM Edutech Training Pvt. Ltd.".
- No refund of the training fees paid by the applicant will be done at any point, where he/she discontinue the training program or intend to discontinue services of ICICI Bank for any reason whatsoever or if he/she fails in final graduation examination.
- The training fee paid by the candidate to ITM Academy is non refundable
- ITM Skills Academy does not ask any amount in cash or transfer any money to anybody's personal account for the purpose of selection or joining in ICICI Bank.

5. Compensation & Benefits

- On successful completion of the training course at Raipur and 15 days on the job Internship, you will start at the designation of Relationship Officer at an annual CTC of Rs. 1.69 Lac - 2.24 Lacs plus Medicaclaim, pf, gratuity, bonus, etc as per organisation rules.
- During on the job Internship period, you will be paid an all-inclusive gross lump sum stipend of Rs.3,700/- (Rupees Three thousand seven hundred only) for 15 days. This is subject to necessary taxes and deductions.

6. Declaration by the candidate:

- I fulfill all the conditions mentioned in the eligibility criteria for this job.
- I am aware that this is an outdoor sales profile job in ICICI Bank and will not be operation job.
- I understand that I am required to promote banking products and cross sell products including loans, insurances etc.
- I agree to undergo 15 days online training program.
- I understand that only on successful completion of the certificate in "Sales Management", I will be able to join ICICI Bank as "Relationship Officer".
- I understand that there is a training fee involved, for upgrading my knowledge & skills to enable me to perform better in the new role.
- I agree that I shall not make any request pertaining to change of location during & after the training program, as the job location would be final as per the offer letter. The decision of change of job location is purely at discretion of ICICI Bank.
- I agree to make payment of Rs. 8,850/- via Easy Pay, Google Pay, Phone Pe, PayTM to "ITM Edutech Training Pvt. Ltd." For enrolment into the program and that no refund of the training fees paid will be done at any point, where I discontinue the training program or intend to discontinue services of ICICI Bank for any reason whatsoever or if I fail in my final graduation examination.
- I hereby declare that all the information and documents provided by me are correct and true to the best of my knowledge.
- I understand the content mentioned above and explained is in the language I understand. Anything found false in future, ITM / ICICI Bank are authorized to take any legal action against me.
- I declare that I am medically fit to join the training program & service at ICICI bank thereafter.
- I hereby confirm that I have not paid any amount in cash or transferred any money to anybody's personal account for the purpose of selection or joining in ICICI bank.

Signature of the Applicant

Place

Signature of the Guardian

Name of the Applicant

Date

Name of the Guardian



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Regards,

Veerabadra.A | Deputy.. Manager | ITM Skills Academy

3-6-387/c,3rd Floor, Harmony Plaza,

Himayath Nagar,Hyderabad - 500029.Telangna

Ph: 91- 7700973509

Email: veerabadra@itm.edu

Web: <http://www.itm.edu/ISA/>

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Regards,

Veerabadra.A | Deputy.. Manager | ITM Skills Academy

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**COMMISSIONERATE OF COLLEGIATE EDUCATION
GOVERNMENT OF TELANGANA**

Circular

Sub: Collegiate Education- Career Guidance and Placement Cell –
Campus Drive by ICICI Bank for Students of All Government
Degree Colleges- Instructions- Reg.

The attention of all the Principals of Government Degree Colleges in Telangana is drawn to the subject cited above. The Principals of all GDCs are informed that ICICI Bank Sales Academy intends to conduct campus drives for selecting "**Relationship Officers**". The detailed job profile is enclosed as an annexure.

In this regard, the Principals of 33 ID Colleges are instructed to:

1. Circulate this information to all Government Degree Colleges working in their purview.
2. Collect and consolidate the data of students interested in attending the placement drive from all the Government Degree Colleges working in their purview.
3. The Placement Cell Officer shall co-ordinate with Mr. A. Veerabhadra (Assistant Manager, Sourcing, ISA Hyderabad), Contact Number: 7700973509, and conduct the placement drive in their campus.
4. Instruct the TSKC Full Time Mentor to assist the College placement Officer in the conduct of the drive
5. Communicate a detailed report on the activity to TSKCMC, O/o CCETS, through email to tskc-ce@telangana.gov.in and tskcac@gmail.com.
6. The Principals may contact Mr. A. Veerabhadra, Deputy Manager, Sourcing, ISA Hyderabad, on 79900973509 or Mr. T.Suresh Kumar, Academic Officer, O/o CCETS on 7660020711 for initiation and clarifications on this programme.

Signed by Ghanshyam
Date: 12-10-2021 14:47:11
Reason: Approved
for Commissioner of Collegiate Education

ICICI Bank Relationship Officer job profile for 2022 passed outs

From : veerabadra@itm.edu Thu, Mar 24, 2022 12:14 PM
Subject : ICICI Bank Relationship Officer job profile for 2022 passed outs 2 attachments
To : tskcac@gmail.com, tskc ac <tskc.ac@gmail.com>, TSKC CCETS <tskc-ce@telangana.gov.in>
Cc : abdulm@itm.edu

Dear Sir,

Greetings of the day !!!

We are very happy to inform you that ICICI Bank is going to hire 2022 pass outs through Digital campus drives across All nodal TSKC colleges in Telangana.. In between 4th April to 30 May 2022.

Please kindly contact to Mr. Veerabadra, HR manager. for drive dates at your respective colleges.

About Job role & Interview Process

The role involves selling banking products to existing and new customers. The complete details of the job profile and other details are enclosed.

ICICI Bank hires young graduates to join its dynamic front line Sales Force. The selected applicants are trained at ICICI Bank Sales Academy in association with ITM Skills Academy at Baroda / Raipur / Mumbai. Training comprises a 15 day full-time online programme, followed by 15 day internship in the posted location with the bank.

On successful completion of training, the applicants will be given certification in Sales Management and will be posted in the branch of ICICI Bank as per the requirement of the bank. Please visit the below website for more details

Website: <https://www.icicicareers.com/Website/default.aspx>

Selection Process:

1. Briefing to all the applicants about job role, responsibilities, career progression, salary, other terms and conditions through PPT
2. Psychometric Test: All applicants will undergo online psychometric test
3. English Proficiency Test: All applicants will have to undergo an online English test. A computer lab with an internet facility is required to conduct both the tests.
4. Post completion of the online test, the applicant will appear for personal interview
5. Result would be announced once the process is completed for all the students

icici bank eligibility details ;

- 1) Age must be below 26 years,
- 2) Any Graduates and post graduate
- 3) B.tech & MBA is not. Eligible.
- 4) upto 2022 **passed outs**,

Please find the attached ICICI BANK JD and we have Good number of openings at All locations across AP & Telangana.

Looking forward to a positive response from your side for conducting campus drive at your campus. Please confirm the suitable date and venue for the drive.

If you have any queries please contact
Mr. **Veerabadra -7700973509**



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Regards,

Veerabadra.A | Deputy.. Manager | ITM Skills Academy

3-6-387/c,3rd Floor, Harmony Plaza,

Himayath Nagar,Hyderabad - 500029.Telangna

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